

#### Planet Posts Double-Digit Growth in Servicing and Originations in Q2 2025

Momentum showcases Planet's balanced all-weather platform

**MERIDEN, Connecticut – Aug. 26, 2025 –** <u>Planet Financial Group, LLC</u>, parent of national mortgage lender <u>Planet Home Lending, LLC</u>, which also does business under the name Planet Loan Servicing, and asset manager <u>Planet Management Group, LLC</u>, had strong growth across its servicing, origination and asset management channels in the second quarter of 2025.

"Planet's results this quarter reflect the strength of our multichannel, all-weather strategy and our ability to deliver in today's challenging market cycle," said Michael Dubeck, CEO and President of Planet Financial Group. "We're scaling our platform, deepening relationships across channels, and continuing to win market share through disciplined execution and unmatched service."

# In Q2 2025, Planet:

- Completed a \$125 million add-on to its prior \$475 million debt security issuance
- Grew total servicing volume to \$134.0 billion, up 7% quarter-over-quarter and 22% yearover-year
- Expanded Owned Mortgage Servicing Rights (OMSRs) to \$118.47 billion, a 7% increase from Q1 2025 and a 29% increase year-over-year
- Acquired \$5.0 billion in MSRs
- Increased sub-servicing volume to \$13.84 billion, rising 3% quarter-over-quarter
- Increased total originations to \$6.54 billion, up 25% from \$5.24 billion in Q1 2025 and
   64% from \$3.99 billion in Q2 2024

#### **Steady Servicing Portfolio Growth**

Planet's servicing portfolio reached \$134.04 billion in Q2 2025, including \$118.47 billion in OMSRs. During the past five years, the portfolio has expanded more than sixfold—from \$22 billion in Q2 2020—showcasing Planet's ability to scale rapidly while maintaining quality.

"We have earned multiple servicing awards and ratings upgrades, proving that even at record portfolio levels, our high-touch, high-performance platform delivers the exceptional experience clients and borrowers expect," said Sandra Jarish, President of Planet Home Lending's servicing division.

# **Performance-Driven Sub-Servicing Expansion**

Planet's sub-servicing portfolio grew to \$13.84 billion in Q2 2025, up 3% from the prior quarter. "Investors choose Planet because we combine nimble execution with a commitment to protecting portfolio performance and minimizing risk," Jarish said. "Our dedicated sub-servicing team and true non-compete model ensure our clients' assets get the attention they deserve."

# **Origination Momentum**

Planet originated \$6.54 billion in residential loans during Q2 2025, a 25% increase from Q1 2025 and a 64% jump from Q2 2024.

Correspondent volume totaled \$5.8 billion, with July setting a company record for fundings. The growth came from increased activity among existing clients and an expanding correspondent network.

Retail originations totaled \$759.5 million, up 34% from Q1 2025 and 82% from Q2 2024, with the retention team maintaining industry-leading recapture results. Retention Retail volume reached \$440.7 million in Q2 2025, a 31% increase, achieved without increasing headcount.

"We're holding a strong servicing book, so every time rates dip—even briefly—we're capturing wins by the day," said John Bosley, President of Planet Home Lending's origination divisions.

Distributed Retail volume hit \$318.8 million in Q2, up 40% for the quarter and 70% year-over-year. The growth was powered by recruiting successes across the first half of the year led by SVP, National Production Matt Payan and SVP, Retail Growth and Strategic Marketing Candice

McNaught, as well as the higher adoption of proprietary products led by SVP, Divisional Sales Manager Henry Brandt.

"Our step-by-step playbooks for proprietary and niche products like Buy Now. Sell Later., Manufactured Housing, and One-Time Close Construction give originators the tools to engage more real estate agents, builders, and borrowers—and close more loans," Bosley added. This quarter's performance reflects the strength of Planet's sales teams and the market demand for its products.

With momentum building across all channels, Planet continues to expand its reach, deliver value to clients and borrowers and reinforce its position among the mortgage industry's rising leaders.

# **About Planet Financial Group, LLC**

<u>Planet Financial Group, LLC</u>, Meriden, Connecticut, is a fully integrated family of companies delivering innovative origination, servicing and asset management solutions. Through this synergistic ecosystem of products, services and technologies, Planet Financial Group provides best-in-class experiences for investors pursuing value maximization and borrowers seeking streamlined end-to-end loan lifecycle support. Planet Financial Group is the parent of <u>Planet Home Lending, LLC</u> and <u>Planet Management Group, LLC</u>, which also does business under the name <u>Planet Renovation Capital</u>.

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